



# INDEPENDENT AFFILIATE APPLICATION FORM

**Gano Excel USA**  
15439 Dupont Ave  
Chino, CA, 91710  
www.ganoexcel.us

**Corporate Office Hours:**  
Mon-Fri: 8:00am - 5:00pm  
Tel: (626) 480-7550  
Support@ganoexcel.us

**Customer Service Hours:**  
Mon-Fri: 8:00am - 5:30pm  
Tel: (626) 338-8081

## 1. Enroller Information (Person that introduced you to Gano Excel)

Full Name

Enroller's ID #

## 2. Placement Information (Where you'll be located on the Binary Tree)

Full Name

Left  Right

Sponsor's ID #

## 3. Affiliate Information

Full Name

SS # (Required)

Gano Excel ID #

E-mail

Telephone #

Fax #

Billing Address

Street Name and Number/PO Box (US ONLY)

Shipping Address

(If different from above)

City

City

State

Zip Code

Apt/Suite #

State

Zip Code

Apt/Suite #

## 4. Affiliate Co-Applicant Information

(Will you partner with someone in doing your Gano Excel Business?)

Full Name

SS # (Required)

## 5. Payment Method

(Check or Money Orders are held for validation before any order is processed.)

Credit Card

Pick up at Will Call

Ship to above Shipping Address

Total Purchase

(May include Shipping and Handling)

AMEX

Discover

Mastercard

Visa

Check

Money Order

Credit Card #

Exp

CVV

Billing Address

City

State

Zip Code

Apt/Suite #

Card Holder's Signature

| Check One | Enrollment Options                                 | CV / PV     | Package Price | English | Spanish |
|-----------|--|-------------|---------------|---------|---------|
|           | ESP 1 (\$336 in Retailable Product)                | 100CV/100PV | \$200.00      |         |         |
|           | ESP 2 (\$646 in Retailable Product)                | 250CV/250PV | \$500.00      |         |         |
|           | ESP 3 (\$1,465 in Retailable Product)              | 500CV/500PV | \$1000.00     |         |         |
|           | ESP 1 Plus Package (\$1,092 in Retailable Product) | 100CV/100PV | \$705.00      |         |         |
|           | ESP 2 Plus Package (\$1,402 in Retailable Product) | 250CV/250PV | \$1,005.00    |         |         |
|           | ESP 3 Plus Package (\$2,221 in Retailable Product) | 500CV/500PV | \$1,505.00    |         |         |
|           | Smart Start Plus                                   | 100PV+      | \$100.00      |         |         |
|           | Smart Start Package                                | 50PV+       | \$50.00       |         |         |
|           | Affiliate Business Kit                             | 0           | \$25.00       |         |         |

## Select your Enrollment Option

Select an enrollment option. If Smart Start or Smart Star Plus option is selected, please fill out the initial product order section below.

**\*Fill out product selection below only if Smart Start or Smart Start Plus option was chosen:**

| Item | Product                              | CV / PV       | Wholesale Price | Qty | Auto-Ship | Totals |
|------|--------------------------------------|---------------|-----------------|-----|-----------|--------|
| 301  | Gano Soap (2pk)                      | 10.4CV / 10PV | \$13.00         |     |           |        |
| 302  | Gano Fresh Toothpaste                | 11.2CV / 11PV | \$14.00         |     |           |        |
| 501  | GanoCafé 3-in-1 (20/pk)              | 16CV / 17PV   | \$20.00         |     |           |        |
| 502  | Gano Schokolade (20/pk)              | 16.8CV / 18PV | \$21.00         |     |           |        |
| 503  | GanoCafé Mocha (15/pk)               | 19.2CV / 21PV | \$24.00         |     |           |        |
| 504  | Tea, "GanoTea" SOD (20/pk)           | 16CV / 17PV   | \$20.00         |     |           |        |
| 505  | GanoCafé Classic (30/pk)             | 16CV / 17PV   | \$20.00         |     |           |        |
| 506  | GanoCafé Ginseng Tongkat Ali (15/pk) | 16CV / 17PV   | \$20.00         |     |           |        |

| Item | Product                           | CV / PV        | Wholesale Price | Qty | Auto-Ship | Totals |
|------|-----------------------------------|----------------|-----------------|-----|-----------|--------|
| 507  | Gano C'real (15/pk)               | 16CV / 17PV    | \$20.00         |     |           |        |
| 508  | GanoCafé Hazelnut (20/pk)         | 19.2CV / 21PV  | \$24.00         |     |           |        |
| 801  | Ganoderma (90 Caps / Bottle)      | 31.2CV / 36PV  | \$39.00         |     |           |        |
| 803  | Excellium (90 Caps / Bottle)      | 31.2CV / 36PV  | \$39.00         |     |           |        |
| 808  | Gano Cordyceps (60 Caps / Bottle) | 32.8CV / 38 PV | \$41.00         |     |           |        |
| 522  | GanoPlus Revive (15/pk)           | 15CV / 24PV    | \$30.00         |     |           |        |
| 521  | GanoPlus Restore (15/pk)          | 15CV / 24PV    | \$30.00         |     |           |        |
| 520  | GanoPlus Refresh (15/pk)          | 15CV / 24PV    | \$30.00         |     |           |        |

Auto-Ship\*: Month (to start auto-ship): \_\_\_\_\_ Auto-ship Date: 1st / 5th / 10th / 15th / 20th / 25th of every month

\*If items you'd like to include for Auto-Ship are not listed on this form, please contact our Customer Service Department at: (626) 338-8081

Shipping Options:  FedEx Ground  USPS  FedEx 2-Day

Signature Required (\$4.70)  No Signature Needed

Volume (CV/PV) Totals

SubTotal:

**Terms & Conditions:** I certify that I am at least 18 years of age. I understand that enrollment options and prices shown do NOT include shipping and handling. I understand real-time shipping charges may apply; applicable sales tax WILL apply based on location. Enrollment forms for continental US, AK or HI residences only. I understand all final charges are determined when the order is processed and may increase based upon assessed shipping and taxes when applicable. Shipping rates will be based on distance from Gano Excel USA, Chino CA. to the point of destination using current real-time FedEx Rates; according to the service provided (Priority, 2nd Day, Normal, ect.) Shipments to PO Boxes, AK and HI could be based on current USPS rates. All Applicable taxes will be assessed. I understand that by signing this form, I authorize Gano Excel to substitute the closest available product to automatically maintain my monthly qualification, as stated on the reverse side (page 2) of this form as it relates to my Auto-Ship Program.

**By signing below,\*** I acknowledge that I have carefully read all of the Terms & Conditions on this application. I understand the Terms & Conditions contained herewith and agree to be bound by them. I also understand that I may terminate my independent Affiliate status at any time with written notice to Gano Excel.

Applicant Signature

Date

Co-Applicant Signature

Date

### Independent Gano Excel Affiliate Application Agreement

Terms & Conditions (See [www.ganoexcel.us/policy](http://www.ganoexcel.us/policy) for complete policies & procedures)

- I understand and agree that Gano Excel Policies and Procedures constitutes part of this Independent Affiliate Application Agreement and, when accepted by Gano Excel, they together with the Gano Excel Compensation Plan and any other document incorporated by reference, form the Agreement between me, as an Independent Affiliate, and Gano Excel.
- I certify that I am at least 18 years of age and understand that this Agreement is not binding until received and accepted by Gano Excel, in accordance with the Gano Excel Policies and Procedures.
- I understand I will become an Independent Affiliate (independent contractor) of Gano Excel only upon acceptance of this application by Gano Excel. As an Affiliate, I will have permission to sell authorized products and services in accordance with the authorized Gano Excel Compensation Plan.
- I acknowledge that, as an Affiliate, I am not purchasing a franchise or exclusive distributorship, and no fees are required from me for the right to distribute Gano Excel's products.
- I will, as an Affiliate, abide by all laws, rules, and regulations enacted by any governing authority pertaining to this Agreement and the acquisition, receipt, holding, selling, distribution, or advertising of Gano Excel's products, including any licensing or reporting requirements.
- I will, as an Affiliate, establish and service my customers, be responsible for my own business, and acknowledge that I am not an employee of Gano Excel and that our affiliation is neither subject to nor governed by any employment laws, provisions, taxes or withholdings in the United States of America.
- I certify that I will operate my business in accordance with all the rules and regulations set forth by Gano Excel Policies and Procedures, and any future amendments, supplements, or replacements.
- I understand that this Agreement may not be transferred or assigned without written consent from Gano Excel.
- I agree to, at my own expense, make, execute, or file any reports and be solely responsible for declaration and payment of all taxes that may accrue because of my independent business activities in connection with this Agreement.
- I understand that, for income reporting purposes, Gano Excel is required by federal law to ask for my Social Security Number. Under its right of contract, Gano Excel will not issue me commissions earned if I cannot, or will not, provide this number and it can be verified correct. Gano Excel will terminate my affiliation immediately, without any commissions due to me, and report the matter to the appropriate authorities if the number I provide proves invalid.
- I acknowledge that Gano Excel will report all commissions, rebates, and bonuses I earn, equal to or greater than \$600, to the Internal Revenue Service (IRS).
- I certify, under penalties of perjury, that:
  - The Social Security Number shown on this form is my correct taxpayer identification number;
  - I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (B) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (C) the IRS has notified me that I am no longer subject to backup withholding; and
  - I am a U.S. person (including a U.S. resident alien)
- I realize that the Internal Revenue Service does not require my consent to any provision of this document other than the certifications required to avoid back up withholding.
- I understand that this Agreement shall automatically renew annually provided that I have maintained active status as an Affiliate by generating a minimum of 50 PV (point value) during a period of six (6) consecutive months.

- I understand that all rights to bonuses, rebates, and commissions, my Gano Excel business, and the opportunity to purchase products from Gano Excel shall immediately be subject to cancellation should my status become inactive. I understand that I am ineligible to reclaim any organization or sales volume lost due to inactivity (as outlined in published Gano Excel "marketing program/compensation plan".
- I understand that I am entitled to cancel participation in the Gano Excel marketing program at any time and for any reason upon written notice to Gano Excel. Following notification of cancellation or termination, the sponsoring Affiliate, or Gano Excel will repurchase inventory and in accordance with Gano Excel Policies and Procedures.
- I certify that neither Gano Excel nor my sponsor has made any claims of guaranteed earnings or representations of anticipated earnings that might result from my efforts. I understand that I may not make any verbal or written statements regarding claims of income or potential earnings that might result from my efforts or the efforts of others.
- I agree to train the Affiliates I sponsor and provide bona fide supervisory assistance to support the sale and distribution of product to end consumers. Examples of bona fide supervision include, but are not limited to, written correspondence, personal meetings, telephone contact, voice mail, electronic mail, personal trainings, company trainings, and other activities that support product sales and distribution. If asked, I will be able to provide evidence to the company, semiannually, of my ongoing fulfillment of these responsibilities.
- I understand that Gano Excel's program is built upon retail sales and personal consumption. I am entitled to purchase product for my own personal or family use, and I understand that Gano Excel policy prohibits the purchase of product or large quantities of inventory solely for the purpose of qualifying for bonuses or advancement in the compensation program. Likewise, I will not encourage others in the program to purchase excessive inventory to qualify for bonus, overrides, and/or advancements.
- I understand that no attorney general or other regulatory authority reviews, endorses, or approves any product, affiliation, compensation program, or company and that I can make no such claims to others. In the event a question arises concerning Gano Excel's regulatory or legal status, such questions shall be submitted to Gano Excel in writing.
- I understand that, on a periodic basis, Gano Excel may supply confidential information in the form of genealogies, reports, and other sensitive material, which will provide me, as an independent Affiliate, with information concerning my organization. I agree upon receipt of said information, that such information is proprietary and confidential, and I will not disclose such information to any third party, either directly or indirectly, nor will I use the information to compete with Gano Excel either directly or indirectly.
- I agree to indemnify and to hold Gano Excel blameless from any and all claims, damages, and expenses, including attorney fees, arising out of my actions and conduct in violation of this Agreement.
- I understand and agree that all claims and disputes relating to this Agreement, the rights and obligations of the parties, or any other claims or causes of action relating to the performance of either party under this Agreement, and/or purchase of products or services, shall be settled totally and finally by arbitration in the City of Chino, State of California, in accordance with the Federal Arbitration Act and the Commercial Rules of the American Arbitration Association. Each party to the arbitration shall be responsible for its own costs and expenses of arbitration, including legal and filing fees.
- I acknowledge that my participation in the Gano Excel AUTOSHIP Plan is strictly voluntary. AUTOSHIP orders are processed on scheduled AUTOSHIP days (1st, 5th, 10th, 15th, 20th & 25th of each month). Gano Excel will process & ship all AUTOSHIP orders within one (1) business day of the selected day of the month. If you select a start day more than 28 days from your original order you may not be Active for a period until your AUTOSHIP order is processed. New AUTOSHIP orders must be received by Gano Excel at least five (5) business days before the specified day. An Affiliate may choose to switch AUTOSHIP dates at any time. When AUTOSHIP dates fall on a Saturday, Sunday or Holiday the order will be processed on the closest business day (after or prior to the scheduled date).

#### Auto-Ship Agreement:

By signing and submitting this Independent Gano Excel Affiliate Auto-ship Agreement (the Agreement), I authorize Gano Excel (the Company) to enroll me in the Auto-ship program. I agree to operate my business in accordance with all the rules, regulations, policies, and procedures set forth by the Company. Rewards: Enrolling in the Auto-ship program makes your orders eligible for our exclusive Gano Rewards Points program which offers points for items in orders which can be redeemed for free product (shipping charges will apply). When I personally enroll in the Auto-ship program with a minimum of 50 PV per month, I qualify to obtain Auto-ship pricing on all my orders for the month. This special pricing will be available for the duration of this Auto-ship Agreement. Payment: I authorize the Company to automatically charge the credit card on file on a monthly basis for the amount (including applicable taxes and shipping) governed by this Agreement. Shipping: I will select the date my Auto-ship order will be processed (1st, 5th, 10th, 15th, 20th, or 25th day of the month). If my selected date falls on a weekend or holiday in any specific month, my order will be processed on the business day closest to my scheduled date (prior or after). The shipping invoice included with the order will be my receipt. Modification or Cancellation: This Agreement will automatically renew monthly. In order for the Company to change an Affiliate's billing address or start/stop Auto-ship, a written request, including the authorizing signature of the Affiliate whose information is to be changed, must be received by the Company no less than five (5) business days before the Auto-ship shipment is to be shipped. Any requests received after this date will be applied to the following month. No changes can be made to any Auto-ship during the five (5) business days before the actual Auto-ship shipment. Such requests include, but are not limited to, changing the number of ordered items, the shipping address, the payment method, etc. Affiliates may also cancel or modify their Auto-ship via the internet, but the same policies for changing/cancellation apply. It is the Affiliate's responsibility to ensure that the payment method on file for an Auto-ship order is current and the account has sufficient funds to process the transaction. If the payment is declined more than twice, the Affiliate's Auto-ship profile will be cancelled. The Company will not assume responsibility for any commissions that are forfeited, volume lost, or shipments associated with this cancellation.